



Schedule of Events Tuesday, May 8, 2018

Time	Event	Place
1:00 - 4:00 pm	Optional - Early Registration	Bel Air Foyer
5:00 pm to 7:00 pm	Preconference Social Hour	Sponsored by First Oklahoma Bank Troy Room

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Schedule subject to change.



Schedule of Events Wednesday, May 9, 2018

Time	Event	Place	Speakers
9:00am to 4:00pm	Registration	Bel Air Foyer	
9:00am to 4:00pm	Exhibitors	Bel Air Foyer	
9:30am to 11:30am	One on One meetings with Postal Property Experts	Turnberry/St. Andrews	By Appointment only
11:00am to 11:30am	Hill Day Workshop	Bel Air	Morgan Wolaver & Harry Glenn
	<i>Lunch on your own</i>		
1:00pm to 2:00pm	Negotiation Techniques Workshop	Pebble Beach	Martha Shoemaker
2:15pm to 3:15pm	Lease Negotiations and Lease Language Workshop	Pebble Beach	Mark Karolczyk & Keith LaShier
3:30pm to 4:45pm	New AUSPL Inspection Program Workshop	Bel Air	Gary Phillips & Frank Lesh
7:00pm to 10:00pm	Networking Party	Mob Museum	

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Schedule of Events Thursday, May 10, 2018

Time	Event – Place
7:00 am	AUSPL Breakfast Conference Center – Bel Air and Pebble Beach – Second Floor - Carson Tower
9:00 am	General Session – Grand Event Center – First Floor <i>American Legion Post 76 - Color Guard</i> <i>Gary Phillips, AUSPL President – President’s Update and Introductions</i> <i>Bill Eck, President Memphis Insurance Group and</i> <i>Rick Austin, Managing Director, AUSPL Insurance Program</i> <i>Sean Acord, Co-President, United Postmasters and Managers of America</i>
10:10 am	Break
10:30 am	Workshop - The Showroom - Third Floor <i>The New USPS Lease: How It Affects You – Panel Discussion</i> <i>Mark Karolczyk, AUSPL Director of Operations</i> <i>Keith LaShier, Real Estate Asset Counseling</i> <i>Steve Hurlbut, Akerman, LLP</i> <i>Cathy Jones, CEO Sun Commercial Real Estate</i> <i>Terry Neal, Washington Trust Bank</i>
11:45 am	AUSPL Lunch on Fremont Street
1:00 pm	General Session – Grand Event Center – First Floor <i>Tom Samra, USPS Facilities Vice President</i> <i>Tony Hammond, Vice Chairman Postal Regulatory Commission</i>
2:00 pm	Break
2:20 pm	<i>Mark Duda, USPS Office of the Inspector General</i> <i>Morgan Wolaver, AUSPL Director of Legislative Affairs and</i> <i>Harry Glenn, Vice President Van Scoyoc Associates</i> <i>David Jolly, Former U.S. Representative for Florida’s 13th District</i> <i>Tim Buell, President, American Society of Home Inspectors</i> <i>Gary Phillips, AUSPL President – Conclusion, prizes</i>
4:30 pm	Adjourn

Thank You for Coming!

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